

**\$22,000****refund from utility for
past payments****\$30,000****annual savings on future
energy delivery costs***

“ As a trusted energy advisor it's extremely important to review all aspects of a client's total energy spend; from insuring the utility is billing correctly, having an effective purchasing strategy that delivers the largest economic benefits while minimizing client's risk, to ensuring the client is using their energy efficiently. ”

Ron Appleton
Senior Energy Advisor
Usource

Elmira College Saves Big with Utility Bill Analysis

Usource identified a service class error on Elmira College's utility bill, resulting in a \$22,000 refund and \$30,000 annual savings

Elmira College is nestled in the southern region of New York state. The college is noted as among the oldest colleges in existence today. With its substantial history comes older architecture and a need for innovative ideas on how to reduce energy costs.

Challenge

Elmira College became a Usource client in 2017, and with that new relationship came the wealth of knowledge and services that Usource provides. Usource reviewed Elmira College utility bills and energy usage data to develop energy saving goals and objectives and an energy procurement strategy.

Solution

While analyzing the school's energy data and conducting a utility bill analysis, Usource energy advisors looked for inaccuracies in supplier and utility costs, sales tax exceptions, and rate code usage. The energy consultants uncovered an error in the service class. A company's service class dictates the rate at which the utility customer is billed by their utility company. The service class is classified by the amount of kilowatt-hours of demand that a customer uses in a given month. The client's utility company had classified the college inaccurately.

It is not uncommon to have inaccuracies such as sales tax or supplier pass-through charges on utility bills, or to be assigned an incorrect rate code from a utility. Any one of these issues could cost a company thousands of dollars each year.



*Savings may vary.

Result

Seeing this utility bill error, Usource found the correct classification and began researching the process for getting it corrected for the client, and understanding the amount of future savings Elmira College would see once the issue was fixed.

Usource worked with the client's New York utility company and the client to have the service class changed. This resulted in a \$22,000 refund from the utility for past payments made and a \$30,000 annual savings on their future energy delivery costs.



About Us

Usource is an unbiased, independent energy consulting firm for large businesses and organizations in the U.S. With a focus on market intelligence and comprehensive energy solutions that support a smart, forward-looking energy management strategy, Usource provides a comprehensive suite of energy consulting services to its clients.

Usource, a member of the NextEra Energy family of companies, serves as a trusted advisory group. With a firm commitment to objectivity, Usource leverages the vast resources and expertise of NextEra Energy, the world's largest producer of wind and solar energy, to offer customized energy consulting services to large commercial, industrial, institutional and governmental organizations. Clients can trust Usource to deliver tailored solutions and unparalleled support in their energy-related goals.

