

# Utility Bill Audit Shreds the Cost of One Client's Energy Bill



**5** utilities

**20** accounts

**\$154,000**  
in savings



By aligning with Usource, we received far more than just an energy contract.

Thanks to their expertise and thorough review process, they discovered the sales tax issue, and within a few short months, a rebate check was delivered. Usource truly is an extension of our team, allowing us to focus on our core business.

**Adam Weitsman**  
Upstate Shredding  
Weitsman Recycling

## Analyze

When it comes to the East Coast's largest privately owned scrap metal processor and recycling center, Upstate Shredding has no room for error. When Upstate Shredding signed as a client with Usource, as part of standard practice, the Usource energy advisor reviewed Upstate Shredding's current and most recent utility bills for any errors. It was during this utility bill audit that the energy advisor discovered that Upstate Shredding was being charged for sales tax on twenty separate accounts across five different utilities, when it should have been tax exempt.

## Strategize

This initial discovery prompted the further review of years' worth of utility bills as well as multiple on-site electric usage auditing to distinguish between all tax-exempt usage from non-exempt usage. Upon completion of the energy audit, Usource found that nearly all of Upstate Shredding's utility accounts should have been tax-exempt, and that sales tax charges dated back several years. With these charges identified, the team gathered the necessary information on behalf of the client in order to submit the tax refund request to the state.

## Deliver

Usource's standard utility bill auditing process ultimately saved the client a significant amount of money; Upstate Shredding received a check for over \$154,000 from the state of New York. Aside from Usource's procurement services, the team identified and corrected an ongoing billing error which cost the company thousands of dollars each year. Today, Usource advisors continue to monitor utility and supplier bills to ensure no errors have occurred, and Upstate Shredding remains a satisfied client with Usource.

## About Us

As a trusted energy consultant, Usource provides the knowledge, insight, expertise and ongoing support that add value to your organization. As a member of the NextEra Energy family of companies, Usource has the sophisticated regulatory and market expertise required to provide businesses with the research and analysis needed to meet your business objectives, design your ideal energy strategy and achieve your sustainability goals for the long term.